

# 5 REASONS TO collect your data

Start collecting your Kanban system data to:

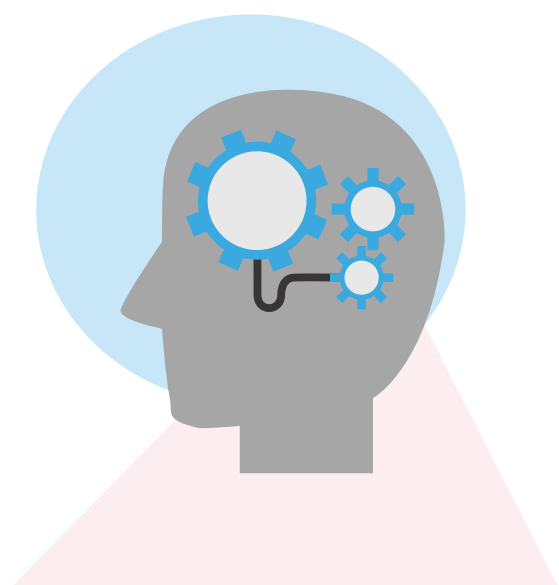
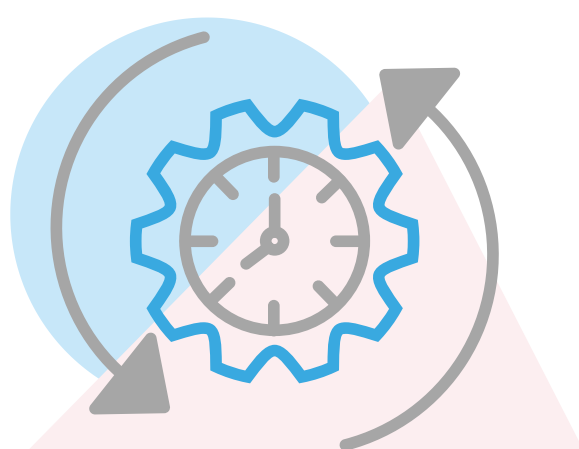


## Understand your process

Do you know how much time you need to fulfill a certain request? Or what amount of work can be delivered in a month/ half a year? Or what is your team performance? Collect your kanban data to get to know your system

## Make your process more efficient

Imagine you have collected a certain amount of data, so you can analyze it. You've calculated your Lead Time, your Cycle Time and developed your Cumulative Flow Diagram. Now you can see your bottlenecks - it points out exactly where you need to improve.

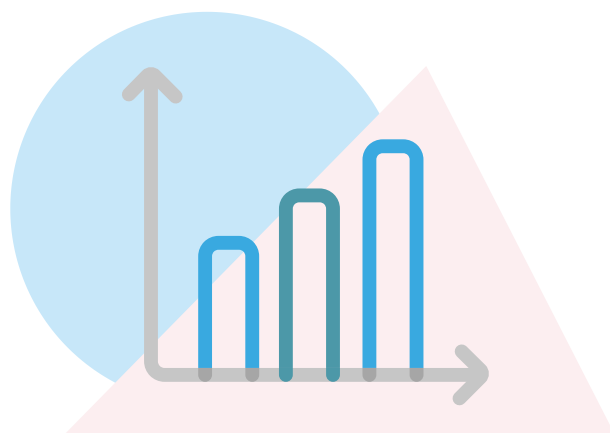


## Improve your predictability

If you know your data you can identify whether you have a thin-tailed or a fat-tailed lead time distribution. If your lead time distribution has a long tail, your minimum and maximum lead time have a huge difference, and hence, you can't be predictable on when the request will be fulfilled. Now you know you need to work on trimming your tail to improve your predictability.

## Be able to forecast

You managed to optimize your processes and now you have a thin-tailed lead time? Great! You can start making reliable plans. Having your data, you can make your planning decisions with more confidence, and you can forecast. You can work with averages, use different forecasting equations, improve your WIP limits.



## Communicate with the client

Having your data, you can define when the work may be delivered with a 90% guarantee and communicate it to the client, knowing that it will be done in time. Isn't it amazing to have a reputation for trustworthiness and reliability among your clients?

Collecting the data of your Kanban system gives you new bright insights and enormous opportunities